

CRITICAL INFORMATION SPECIFIC TO SCHEDULE 58 I

3FNG-RG-020001-B - REFRESH # 19

The information provided in this document is specific to Schedule 58 I. Before submitting your offer, please ensure you have met all of the requirements outlined in this document that are applicable to the products or services you are offering, as well as any other applicable general requirements listed in the solicitation attachments (e.g. Information and Instructions to Offerors, Commercial Sales Practices Format, etc.).

1. Any offer submitted after March 30, 2012 MUST be submitted with attachments from the Solicitation dated March 30, 2012 (Refresh 19). Offers received after March 30, 2012 that include versions of attachments dated prior to Refresh 18 will be rejected as nonresponsive.
2. As of March 30, 2012, all new products submitted under the following SINs will be subject to the Energy Star mandate described in detail under the SIN descriptions within the solicitation:

SINs Requiring Energy Star Certification:

- 219 3.....Televisions
- 219 4.....Television for Hospital, Hotels and Motel
- 219 9.....VCRs, VCP, DVD, Blu-ray
- 219 10.....Television/VCR/DVD/Blu-ray Combinations
- 219 11.....Audio Components

NOTE: Contractors that currently have items on contract that do not meet the new Energy Star requirements will be required to remove or replace these items prior to consideration of the next option period of the contract.

3. As of March 30, 2012, the following SINs have been expanded to include Blu-ray technology:

Expanded SINs:

- 219 9.....VCRs, VCP, DVD, Blu-ray
- 219 10.....Television/VCR/DVD/Blu-ray Combinations

4. As of March 30, 2012, the following revisions have been made to the Maximum Order Thresholds (MOT) for price reduction purposes:

SIN	Previous MOT	Revised MOT
58 1	\$50,000	\$500,000
58 2	\$50,000	\$500,000
58 3	\$100,000	\$250,000
58 4	\$50,000	\$250,000
58 5	\$100,000	\$250,000
58 6	\$100,000	\$1,000,000
58 7	\$1,000	\$250,000
58 10	\$50,000	\$250,000

Contractors with affected SINs are urged to contact their Contract Specialist to discuss how these changes will affect the application of clause 552.238-75 PRICE REDUCTIONS to their specific contract.

NOTE: The revised MOTs are effective March 30, 2012 and shall apply to all orders placed on or after this effective date.

5. Vendors whose contracts contain the below SINs have 9 months from date of contract award, or modification to implement the Point of Sale and Transactional Data requirements listed below.

- 58 1 Recording and Reproducing Video and Audio Equipment
- 58 2 Monitors and Monitors/Receivers, Including Spare & Repair
- 58 3 Television Cameras, Color or Monochrome, Including Spare
- 58 4 Audio Equipment, Including Spare & Repair Parts, and Accessories
- 58 6 Telecommunications Equipment Including Repair Parts & Accessories
- 58 98 Overseas (International) Products
- 58 99 Introduction of New Products, Including Spare/Repair Parts & Accessories
- 219 3 Televisions
- 219 4 Television for Hospital, Hotels and Motel
- 219 9 VCRs, VCP, DVD
- 219 10 Television/VCR/DVD Combinations
- 219 11 Audio Components
- 219 13 Hand Held Camcorders

Transactional Data Program: The Contractor must have the capability to capture and provide Level III data (sales data at line-item level) at point of sale to its order processor (e.g. merchant bank) for all purchases made with the GSA SmartPay purchase card. All Level III data must also be available for reporting to the Government. At a minimum, fields must include:

- Unit cost
- Quantities
- Unit of measure
- Product codes
- Product descriptions
- Total purchase amount
- Payment date
- Merchant's name
- Merchant's city
- Merchant's state
- Merchant category code/business code
- Ship-from zip code
- Freight amount
- Order date
- Discount amount
- Debit/credit indicator
- Customer
- Merchant taxpayer identification number (TIN)
- 1099 status and merchant zip code
- Transaction number

The fields listed above are intended to match with commercial level III data reporting requirements. All that is required of the Contractor is to transmit this data to its order processor (e.g., merchant bank). No transactional data is due to GSA directly.

Point of Sale Program: The Contractor shall automatically provide the GSA Schedule price or lower sale price (unless a lower price was separately negotiated by the ordering agency) and tax exemption (where applicable) when presented with a GSA SmartPay purchase card in the following ordering channels:

- Mail order
- Telephone order
- E-mail
- Vendor Commercial Website
- Retail sales in physical storefront

The Contractor shall recognize the GSA SmartPay purchase card from the 4-digit prefix in the charge card numbers (called Bank Identification Numbers or BINs). The current GSA SmartPay BIN numbers are:

Visa: 4614, 4716 and 4486 MasterCard: 5565 and 5568

The sales draft, receipt or invoice generated as a result of the transaction shall show the final price charged. The final price may represent the GSA Schedule price or a lower sales price, if applicable.

The Government has determined that this solicitation does not include any SCA-applicable Special Item Numbers (SINs).

2 years of financial documents are required to be made available for each proposal.

Due to the variety of products addressed by this schedule, both FOB Destination and FOB Origin clauses are included. When proposing, vendors should address those clauses which best match their commercial practices.

Travel costs shall be negotiated individually on an as needed basis. Prices for services in this contract will not include the cost of travel or reimbursement of travel expenses. Reference Clause C-FSS-370.

6. General Requirements for Price Proposals applicable to Services offered under ALL Schedule 58 I Special Item Numbers:

All Ancillary Service SINs exclude construction as defined under FAR 2.101.

In accordance with FAR 8.404(a) supplies offered on schedule are listed at fixed prices.

Services offered on schedule are priced either at hourly rates or at a fixed price for performance of a specific task, i.e. installation of a product.

Pricing submitted should be in accordance with commercial practices (e.g., labor rates or fixed unit prices). If pricing is based on labor rates, the contractor shall supply and clearly define each labor category provided in this section. Each labor category definition must include experience, minimum training, level of education, and certifications/licenses, if applicable. If pricing is based on fixed unit prices then provide a detailed breakdown of what functions are within the fixed unit price.

7. SPECIAL INSTRUCTIONS FOR PRICING SERVICES

Pricing for Services must be substantiated by one of the following methods:

Established commercial catalog prices (published and dated pricelists); if the firm does not have a published and dated price list, the firm may utilize data in the form of internal business memorandums, quote sheets, etc.

Commercial pricing for Professional Services shall be submitted for the initial period only and will be awarded based on a commercial pricelist.

Price adjustments for Professional Services listed on a commercial pricelist will be in accordance with Clause 552-216-70 – Economic Price Adjustment – FSS Multiple Award Schedule Contracts (see Basic Solicitation).

Price adjustments for Professional Services not listed on a commercial pricelist will be in accordance with an index mutually agreed upon at the time of award and clause I-FSS-969 – Economic Price Adjustment – FSS Multiple Award Schedule, which will be incorporated as appropriate. Offerors are required to include the prevailing Industrial Funding Fee (IFF) in the prices submitted with their offer (See Clause 552.238-74 in the Basic Solicitation Document). The IFF is a separate collection mechanism and should be added to the Net GSA Price offered, will be included in the award price(s), and will be reflected in the total amount charged to ordering activities.

8. CONTACT INFORMATION:

Oral or written requests for explanation of information regarding the Schedule 58 I solicitation may be directed to:

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